

Enrollment No./Seat No.:

GUJARAT TECHNOLOGICAL UNIVERSITY
BBA/MBA INTEGRATED - SEMESTER - II EXAMINATION - WINTER 2025

Subject Code: BB02001031

Date: 03-12-2025

Subject Name: Human Behaviour in Organisations

Time: 02:30 PM to 5:30 PM

Total Marks: 70

Instructions

- 1. Attempt all questions.**
- 2. Make suitable assumptions wherever necessary.**
- 3. Figures to the right indicate full marks.**
- 4. USE of SIMPLE calculators AND non-programmable scientific calculators are permitted.**

	Marks
Q.1 ALL 7 Questions must be Compulsory.	14
(a) Define Human Behaviour.	
(b) What is Adult Ego State?	
(c) State the sources of Value.	
(d) Define Attitude.	
(e) State the needs explained by McClelland.	
(f) State the organisational sources of stress.	
(g) Define Stress.	
Q.2 (a) Define Perception. Explain the effectiveness of factors affecting perception in shaping human behaviour in organisations.	07
(b) Consider yourself as a manager in one of the prestigious MNC and you have a team of 50 employees under you. What factors will you focus on to let them feel satisfied with their job profiles?	07
OR	
(b) Describe your values and attitude that led you to behave the way you did while working on some team assignment	07
Q.3 (a) Explain the interrelationship of Job satisfaction and Human behaviour	07
(b) Consider a time when your personality strengths might have been perceived as weaknesses in a professional setting. How did you navigate this situation, and what did you learn about the importance of situational awareness and adapting your approach?	07
OR	
(a) Explain the Human behaviour process in detail.	07
(b) Mention five new values you have learned during your higher studies. Explain how it impacted your behaviour.	07

- Q.4 (a)** Explain the implications of stress on performance **07**
- (b)** You are the most loyal and honest employee of your organization. But recently your managers allege you for taking bribe and your involvement in leaking classified business secrets. Your teammates are keeping distance from you after this allegation. What will be your strategy to tackle this stressful situation? Explain with reason **07**

OR

- (a)** Explain the role of personality traits in framing human behaviour at workplace. **07**
- (b)** In what ways can an individual proactively take steps to improve their own job satisfaction within their current role, even if the organizational environment has limitations? **07**

- Q.5 (a)** Explain Elderfer's ERG theory with special reference to motivation. **07**
- (b)** What are your current motivational needs? When, why and how will they change and how will they in turn affect your behavior? **07**

OR

- (a)** What is stress management? Explain various strategies to manage stress. **07**
- (b)** What is the relevance of Maslow's hierarchy of needs theory for a manager in changing workplace scenario. Explain with relevant example **07**
