

# Gujarat Technological University

## MCA Question Paper

Subject: Contributor Personality Development Program

Sub Code: 1990001

Date : 25/05/2019

Time:10.30 am to 01.00 pm

*There are 29 questions (in 4 sections) in this question paper.*

*All questions are compulsory.*

**Marks: 70**

### Section A

*Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate option.*

**Marks: 10**

An entrepreneur is a person who sets up a business, taking on financial risks in the hope of profit. Many such young fearless entrepreneurs have set the path for a wave of entrepreneurship in the country. This leads to fast-tracking innovation and generating solutions in areas like education, IT, health care, etc.

Governments, both at Centre and State level, have been taking initiatives to boost the entrepreneurial ecosystem, as they realize the benefits entrepreneurship brings to the economic growth of the country.

For example, entrepreneurship is playing a key role in creating jobs. An entrepreneur is not just creating self-employment but also building a structure for small to large-scale employment. As these enterprises grow, the employment opportunities increase. In India, many start-ups that started out as home-based ventures are today employers to hundreds of individuals.

The entrepreneurial growth in our country has triggered a host of economic benefits, together with new businesses, new jobs, new products and services.

*Source: Mar 13, 2015; [economictimes.indiatimes.com](http://economictimes.indiatimes.com)*

1. According to you, how should a businessman think about success and failure?
  - a] "There is no question of my business not succeeding. I don't want to think of such a scenario where it doesn't and the consequences that it will lead to".
  - b] "I know that 'failure is the stepping stone to success'. But I would prefer to fail less and succeed more".
  - c] "There is a lot of trial and error in taking a new idea and building a business around it. We may not get it right the first time, but that's okay. I would still be moving forward".
2. Which statement below is crucial for an entrepreneur who is setting up a chemical manufacturing unit?
  - a] I want to create products that are user-centric and truly world class.
  - b] Depending on the resources, time, and funds, I'll decide on the degree of quality of the product.
  - c] I want to start increasing production as soon as possible. Quality can be improved later if the customers are not happy with it.

3. When a government promises to create funds for a start-up ecosystem, where should they spend majority of the campaign funds on?
  - a] On communicating the benefits of the ecosystem, so that large number of entrepreneurs find it attractive to join the ecosystem.
  - b] On openly communicating their plans, policies, etc. with simplicity and clarity, so that all entrepreneurs can be guided.
4. If I want to build a business on my own, it is better to –
  - a] Break barriers and learn new things if needed.
  - b] Focus on my current area of expertise and skill.

## Section B

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 20**

5. I would prefer to take up an online course on team-building only if –
  - a] It is being offered by a reputed university.
  - b] It helps to make me a better team player.
6.
  - a] While making policies, it is a good practice to consult all stakeholders so that everyone is accountable.
  - b] While making policies, it is a good practice to consult all stakeholders as it affects all of them.
7.
  - a] We can reach office on time if we did not have to face so much of traffic.
  - b] We can reach office on time if we take into account the traffic that we will face.
8. When we come to know that a team member has made a mistake,
  - a] I would want him to correct it.
  - b] I would want him to admit it.
9.
  - a] A contributor is likely to value her popularity amongst a large number of friends.
  - b] A contributor is likely to value the quality of relationships with her friends.
10.
  - a] Studying in college is a part of my journey of learning throughout life.
  - b] Studying in college is a means to get a job & after that, it is my choice to learn or not.
11.
  - a] After retirement, grandparents should find time to discover & pursue common interests with their grandchildren.
  - b] After retirement, grandparents should find time to share their life stories & past accomplishments with their grandchildren.
12.
  - a] Why not make only those New Year resolutions that you know you will succeed in keeping?
  - b] Why not make a difficult New Year resolution and see how far you succeed in keeping it?
13. Rukhsana is wondering whether she should start an online painting course, which will be new for her. You are likely to say –
  - a] “You can take it up but be sure to complete it, rather than giving up midway”.
  - b] “You can always take it up but if you lose interest, give it up, and maybe take up something else”.

14. a] In a meeting I voice my discomfort with a particular issue or else it will not be discussed.  
b] In a meeting I stay quiet despite my discomfort with what is being discussed as it will disrupt the flow of the meeting.

### Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements. Rank the statements in order of your preference **from most contributive to least contributive**. Choose **ONLY ONE** option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.*

**Marks: 10**

15. Zarine is very happy that she got her degree to qualify as a doctor. (*Rank in the order of most contributive option to least contributive option.*)
1. She is happy because now she will get to put her knowledge to practice.
  2. She is happy because she can now serve people and help them become healthy.
  3. She is happy because she can now go for specialization through higher education.
  4. She is happy because she can now start earning money.
- a] 2-1-3-4      b] 2-1-4-3      c] 1-2-4-3      d] 1-2-3-4
16. A group of bank employees approach the Branch Manager and complain about one co-worker who doesn't behave well with anyone. What action should the Branch Manager take? (*Rank in the order of most contributive option to least contributive option.*)
1. Involve all the employees of the branch and together learn from what had happened.
  2. Hear both sides of the story, but demand strong evidence before taking any action.
  3. Take note of the complaint and act swiftly against the person, so that there is no damage to the reputation of the bank.
  4. Call for a meeting with all the employees to understand the issue & address the complaint.
- a] 1-3-2-4      b] 1-2-4-3      c] 1-4-3-2      d] 1-4-2-3
17. You are sent onsite for a project for three months. When you go to work in the new country, you are surprised that people come early morning to work, which is unlike what happens in your country. How will you think about it? (*Rank in order of most contributive to least contributive option*)
1. Discuss with your team to arrive at your work timings which you will follow for the next few months.
  2. Let your boss know the reasons for not being able to come early, but if you are informed in advance, you could come early on specific days.
  3. Continue to reach the work place when convenient, but make sure that you put in the required number of hours.
  4. Better to stick to what you did back in your country as it is too difficult to follow their timings.
- a] 3-2-4-1      b] 3-4-2-1      c] 1-2-3-4      d] 3-2-1-4
18. Nancy reaches the final round of a cooking contest on a television series. The challenge is to make a 'no-cooking' dish. She is deciding whether to try something new but complicated at this stage or not. (*Rank in order of most contributive to least contributive thinking*)
1. "I can give the recipe a try. The fact that I tried a complicated recipe, will be given due consideration by the judges."

2. "Better to try out complicated recipes when there is less at risk, just in case it fails."
  3. "It will be foolish on my part to try out anything new. The chances of failure are high."
  4. "I will experiment with the recipe & see what happens. Even if it doesn't work well now, I can improve it later."
    - a] 4-1-2-3      b] 4-1-3-2      c] 1-4-3-2      d] 1-4-2-3
19. Increasing usage of mobile phones is causing early wear and tear of neck and back muscles for many youngsters, leading them to undergo physiotherapy. What could a concerned physiotherapist do to solve this problem? (*Rank in order of most contributive to least contributive option*)
1. Take the initiative with medical associations to communicate the prevention of the risk through public campaigns.
  2. Work tirelessly to ensure everyone coming to her is given the best treatment to cure the problem.
  3. Educate everyone coming to her and ask her patients to share these best practices with more people.
  4. Conduct awareness drives across the city with the help of other physiotherapists on the right way of using such devices.
- a] 4-2-1-3      b] 1-4-3-2      c] 2-1-4-3      d] 4-3-1-2

### Section D

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 30**

20. During the group discussion round of a college admission process, here are how three candidates are engaging. Who would you select for the next round?
  - a] Sagar shows clarity of thinking and ability to integrate multiple perspectives in his arguments.
  - b] Bhavin is most sensitive, respectful, and encourages different members to talk.
  - c] Vikas leads the discussion with strong arguments and raises good points.
21. Environmentalists are protesting against cutting of trees for a road construction project in your city. Under what condition will you join the protest?
  - a] There is no specific reason to join, but being a protestor will add to the numbers.
  - b] I will join in after finding out how the project will impact citizens like me.
  - c] I will join as I too am a city-dweller and what happens in the city is as much my concern as anyone else's.
22. A projects portfolio in your resume is helpful as –
  - a] It allows your employers to assess how competent you are for the job.
  - b] It gives the employer a good idea about your interests & the kind of projects you have worked on.
  - c] It helps to make your case, that you have been proactive in completing a range of projects.
23. Who, according to you, will turn out to be the best leader?
  - a] The one who is well loved and admired by her team.
  - b] The one who enables the team together to deliver results consistently.
  - c] The one who pushes her team members to achieve targets.

24. Subhash is a Collections Officer in a bank who collects monthly interest of the loans taken by people in the nearby town. He likes to personally visit their houses rather than asking them to transfer the money online. What must be driving this decision?
- a] Perhaps the personal visits help him remain connected with his customers.
  - b] Perhaps he does not trust digital payments.
  - c] Perhaps he wants to make sure that the person still resides in the house.
25. In a website development company, a project is getting delayed repeatedly as teams don't seem to be working well together. Your suggestion –
- a] The teams need to find out which team is the cause of the delay and help that team.
  - b] The teams need to assess how the delay is impacting clients, & potential customers, and together find a better approach.
  - c] The teams need to find out why they are not working well together.
26. Meera is a nurse who has recently joined a new hospital. Her focus should be to –
- a] Do her duty sincerely during her work hours (e.g. take the necessary readings for each patient & document them correctly).
  - b] Utilize her time effectively (e.g. learn more about the medicines she's giving to patients).
  - c] Be alert & caring towards each patient (e.g. watch out for other symptoms & be available when they call).
27. Since a village was having periodic droughts and famines, the government was offering financial assistance to the village. Three government officials suggest ways to optimize the funds.
- a] Let us ensure that the money reaches the farmers during this difficult time so that they can buy better seeds for the following year.
  - b] Let us use the money to build tanks on the land of the farmers.
  - c] Let us spend the money to train the farmers in dryland farming.
28. Tasleen, a research associate, asks her senior for inputs to improve her market research report. Which of these questions by her senior shows that he is likely to be engaged deeply?
- a] Have you completed the report? Have you got it checked by others?
  - b] What were the objective, method, & findings of your research? Where do you need inputs exactly?
  - c] Have you covered all aspects of the research? Have you cross-checked all data points and corrected any errors that maybe there?
29. Nisha's resume mentioned a field project with an NGO in villages. When the interviewer asks her to tell her more about the project experience, the best approach is -
- a] When she talks about how she 'felt' during the experience and her personal opinions about the project.
  - b] When she describes the facts of the project and narrates more details of what happened during the project.
  - c] When she shares some of the new insights she gained out of the experience and how it changed her thinking.